

Annual Report 2014/15

Breckenridge Outdoor Education Center



**Breckenridge
Outdoor
Education
Center**

The Adaptive Edge. Since 1976.



“Thank you for lifting my spirits and elevating my quality of life.”

—Student from the Independence Center

Dear Friends of the BOEC

Greetings and welcome to Breckenridge Outdoor Education Center! We are pleased to report that the 2014 - 2015 fiscal year was a very successful one for BOEC. The Adaptive Ski Program again set new records for lesson days, and Keystone Adaptive Center continued to grow. The Wilderness Program exceeded attendance expectations, expanded adaptive cycling and river rafting offerings, and maintained partnerships with many returning agencies and groups. Participants came from 44 states and 9 foreign countries: Australia, Bahamas, Brazil, Canada, Ecuador, Great Britain, Ireland, Mexico and Scotland.

Financially, we finished the 2014-15 fiscal year in solid condition. Our Income Statement showed a net income of \$170,654 after depreciation. Our surplus was due to a good year in fundraising and special events and tuition revenues exceeding budget in both the Adaptive Ski and Wilderness Program.

Late in 2015, we began the "silent" launch of our 3-year "Securing the Future" Capital Campaign. The campaign seeks to raise \$1.85M for needs critical to our long-term success, including staff housing, upgrades

and expansions of the warehouse/ administrative office and the Griffith Lodge, activity improvements at the Wilderness Campus, and growing our scholarship endowment. We have approached a few foundations and large past donors and are encouraged by the response. We will be rolling out the campaign to the full BOEC community early in 2016 with our winter Newsletter, a general appeal and a number of events over the course of the year.

We are looking forward to 2015-16, our 40th Anniversary year! We are planning a number of celebratory events for our community, including a 40th Birthday Party and a first-ever Intern Re-Union weekend in the fall.

Many thanks to all of you in the BOEC community who are the foundation of our success in serving those with disabilities and special needs, to our donors and supporters who make it all possible and to our students who chose the path of adventure and joined us for a program experience. We hope to see you again!



Bruce Fitch
Executive Director



Tim Casey
Chairman of
the Board



Bruce, Aris and Tim at
Breckebeiner event

*The mission of
Breckenridge Outdoor
Education Center is
to expand the potential
of people with disabilities
and special needs through
meaningful, educational
and inspiring outdoor
experiences.*

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Who We Served

	<i>Ski</i>	<i>Wild</i>	<i>Total Ski/Wild</i>	<i>Intern Program</i>	<i>.Total All Programs</i>
Individuals served	1,119	1,401	2,520	26	2,546
Programming days	3,332	4,331	7,663	2,970	10,633
Adults (19+)	41%	42%	41%		
Youth (5-18)	59%	58%	59%		
Male	66%	51%	58%		
Female	34%	49%	42%		
Participants from CO	51%	95%	60%		
Participants from out of state	49%	5%	40%		
Parts. from foreign countries	34	0			
Amount of scholarship	\$75,362	\$97,660			-

Unduplicated individuals on scholarship 737

Program Days on scholarship 2,269

% Program Days on scholarship 30%

Avg. amount of scholarship per Program Day \$75.25

The Year in Highlights

In FY 2014-15 (October 1, 2014 – September 30, 2015), Breckenridge Outdoor Education Center (BOEC) served 2,546 students for a total of 10,633 program days in our Adaptive Ski, Wilderness and Intern Programs, an increase of 15% over last year and a record number of program days delivered. Our disabled warrior activities grew substantially due to a significant grant from the Department of Veterans Affairs that expanded our ability to assist service members and their families in healing from the trauma of their injury. Overall, BOEC experiences continued to attract, inspire and improve the quality of life for people of all abilities.

The Adaptive Ski and Ride School at Breckenridge and Keystone Resorts conducted a record 3,332 ski/snowboard lessons for 1,119 individuals. The Adaptive Ski School has seen sustained growth over the past five years, over 8%, and is currently operating at capacity. Highlights included:

- we delivered eight programs involving 112 U.S. and British military veterans, including January's annual Snofest at Keystone Resort and EOD bomb techs and their families on a 7-day site-based program;
- we continued to work with Summit County Schools special needs classes and at-risk local youth with Mountain Mentors; and
- a total of \$75,362 in ski scholarships was extended to Ski Program participants who needed financial assistance to attend.

The Wilderness Program served 1,401

students on 4,331 program days, a 20% increase over 2014. Here are some highlights of our summer Wilderness Program:

- we again welcomed six multi-day programs with the Brain Injury Alliance of Colorado;
- we delivered five multi-day summer programs for 51 disabled military warriors and 78 family members (including two multi-day river trips on the iconic Gates of Lodore stretch of the Green River, a first for us on this section);
- The Children's Hospital in Denver brought youth from their traumatic brain injury, Sensory Integrative Disorder, hemophilia and cerebral palsy programs;
- young adults from the National Hemophilia Foundation trained to mentor middle school youth on a subsequent BOEC trip in July;
- our programs for young survivors of abuse and neglect continued, thanks to generous individual and government donations; and
- a total of \$97,660 in scholarship assistance was extended to Wilderness Program participants.

Interns

BOEC was fortunate to draw 26 talented Interns, one group of 14 in winter and another 12 in summer. The Interns not only bring valuable skills and insights into our courses, they bring an infectious energy and optimism to all who work with them. Many of these Interns will move into professional staff roles next year at the BOEC, and others will assume similar roles at adaptive



"I had not been snowboarding in 9 seasons and was not sure how the program would work out. I was challenged and improved every day. I could not have been happier or more pleased with the program...I am extremely grateful for the opportunity to have participated in this program."

—Disabled Warrior Program participant

Continued on next page...



organizations around the country and around the world.

Volunteers

We could not do what we do without the enormous amount of time and energy given by the 300+ volunteers who donated nearly 20,000 hours in support of BOEC. Most volunteers worked as assistant ski instructors, providing much needed support to our students, many of whom need two to three staff in order to ski or ride. Others helped with wilderness summer programming, primarily in rafting and adaptive cycling, and others helped on special events. Many thanks to this devoted crew.

Fundraising

BOEC raised over \$743,000 from our generous supporters and over \$1.7M of in-kind donations. Most of these funds came from foundations and individuals, with a substantial increase in restricted donations. We raised nearly \$235,000 for the scholarship fund and awarded over \$173,000 to individuals and agencies in need of support.

Special events had a great year with over \$105,000 raised. These events provided not only much needed support for operations and scholarships, but they also raised awareness of BOEC in our community.

Our signature events included:

- The Banff Mountain Film Festival World Tour (our 6th) featured the best in outdoor-oriented films from around the world;
- Tee It Up for Wounded Warriors and Keystone Adaptive Center Golf Scramble, with 120 golfers and many generous sponsors;
- The 13th Annual Breckebeiner 60km Ski-a-thon, hosted by Gene and Therese Dayton, owners of the Breckenridge Nordic Center, with hundreds of participants skiing for the BOEC Scholarship Fund;
- Cinco de Mayo, hosted by Mi Casa Restaurant in Breckenridge, with all proceeds coming to the BOEC's Willie Whalen Memorial Fund.

In addition, friends and supporters held their own events to benefit BOEC, including "North Face Speaker Series" hosted by Steve and Susan Lapinsohn, "ALS Vertical Challenge", hosted by Tim Casey and Larry Crispell, the third annual Patrick J. Savino Memorial fundraiser in Chicago, "We're Open Open" golf tournament by PGA Pro Philip Tobias of Keystone Ranch Golf Course, the Copper Pin Program, and "Live Life Like Spence" events in memory of Spencer Pannwitz. Thank you to all the participants, donors and sponsors who made our events so successful.

"I am just writing to say that Brad who was with Preston today was EXCEPTIONAL. He made a huge difference for Preston, and just in a day! I am definitely booking again, what an incredibly confidence building experience for a little boy who has such a hard time in life. Thank you. Thank you a million times over. Brad was incredible with my son, and I am incredibly grateful!"
— Mother of an adaptive ski student

BOEC Staff, 2014 – 2015

Kristen Bennett, Finance Director
 Jaime Benthin, Wilderness Program Director
 Claire DiCola, Associate Program Director–Admissions
 Bruce Fitch, Executive Director
 Jodi Flickinger, Wilderness/Volunteer Coordinator
 Gene Gamber, Adaptive Ski Program Director
 Lisa Gamber, Grantwriter
 Ella Greene, Associate Program Director–Operations

Jeff Inouye, Assistant Ski Program Director
 Haley Keller, Assistant Manager–Keystone
 Melissa Kuwahara, Accounting /Office Manager
 Hannah Lang, Associate Program Director–Internship Program
 Kendal Oakleaf, Keystone Adaptive Center Manager
 Rachel Oswald, Ski Office Coordinator
 Marci Sloan, Development Director

Contributions

Thanks to all our contributors for the fiscal year October 1, 2014 - September 30, 2015. Please notify us of any errors or omissions. In-kind donations are indicated by () and cash plus in-kind is indicated by (**).*

\$50,000+

Carl and Caroline Swanson Foundation
Town of Breckenridge**
Breckenridge Ski Resort*
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Vail Resorts*
Marmot Mountain LLC*

\$20,000+

Blue River Sports*
Charina Endowment Fund
Copper Mountain Resort*
Denver Active 20-30 Children's Foundation
The Denver Foundation
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Keystone Ski Resort*
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Mi Casa Restaurant and Cantina/Storm Enterprises**
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The Summit Foundation

\$10,000+

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\$500+

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\$250+

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Skip Welles
Steve & Karen West
Stephen Wilkins
Randon Woodard
Richard Wrenn

***Thank you to all
our donors who gave
donations up to \$250.***

IN HONOR OF

In honor of interns past & present
Wendy Taylor

In honor of Zach Cancel
John & Penny Albertine

In honor of Andrew Carney
Dennis & Diane Carney

In honor of Chris & Deb Coles
Patrick Dunn
Norman Fillinger

In honor of Jane Ellison
Kruse Group

In honor of Ethan Estey
David Bailey
Jeremy Fox
Cindy Marchionda
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Family Foundation

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In honor of Andrew Nielsen
Andrew & Joyce Nielsen

In honor of Jason Oliver
Susan Oliver

In honor of Don Sullivan
Catherine Sullivan

In honor of Mike Yura & Kristin
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Michael & Christine Hadden
Mark Stroud
Jill Walker
Richard Yura

In honor of Janet Ulrey/Carl
Richter Wedding
Donald & Ethel Terhune

IN MEMORIAM

In memory of Roy and Dell Acker
Stephen Acker

In memory of Kevin Adomo
George & Pati Hammer

In memory of Spencer Bacon-
Schantz
Carol Bacon & William
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In memory of Bernard "Buzz"
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Dicembrino
Ruthann Dicembrino

In memory of Phyllis Grindell
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Lorna Hickerson

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In memory of Florence Mosher
Breckenridge Nordic Center
Florence's Hat Project

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Peggy Suwinski*

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Dan Trisler

In memory of Steve Truitt
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Mark & Elaine Wade
Craig & Sally Weinaug
Mike & Linda Wildgen

In memory of Willie Whalen
Mi Casa Restaurant & Cantina
Martin Margulies
Ryan Moran
Beverly Murphy
Michael Walzak

A special acknowledgement to our premiere partners.





Financials

*Independently audited by
Stuhr & Associates, LLC.*

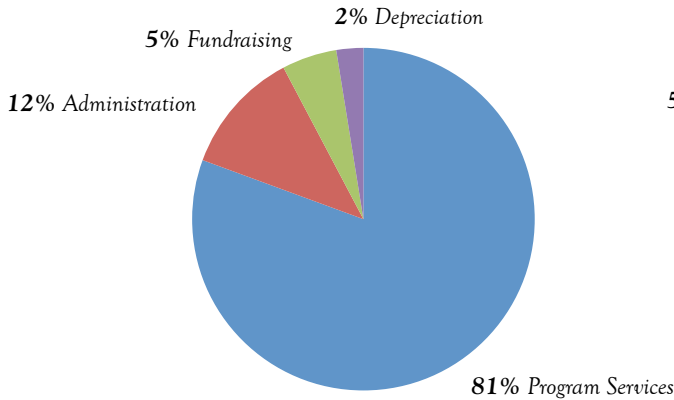
“...you and your staff did an outstanding job with Bo, as well as accommodating our family. The other great thing we witnessed was the way you and your staff were to the other children and families. You were very sincere and showed the patience and drive for every child to succeed. We don’t see that very often.”

— BOEC Student

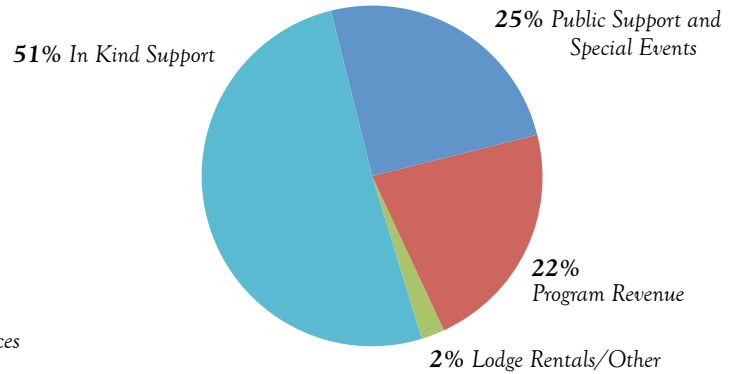
Statement of Financial Position, September 30, 2015 With Summarized Financial Information as of September 30, 2014

	FY 2014/15	FY 2013/14
Assets		
Cash and cash equivalents	611,592	452,273
Investments	965,237	1,000,418
Accounts receivable	15,674	20,062
Pledges receivable	41,000	12,972
Prepaid expenses	18,740	21,819
Property and equipment (net)	481,615	465,855
Total current assets	2,133,858	1,973,399
Liabilities and Net Assets		
Liabilities: Accounts payable	12,102	24,292
Deferred revenues	20,935	18,940
Total current liabilities	33,037	43,232
Net Assets: Unrestricted	1,061,244	922,190
Temporarily restricted	605,589	573,989
Permanently restricted	433,988	433,988
Total net assets	2,100,821	1,930,167
Total liabilities and net assets	2,133,858	1,973,399

Expenses FY 2014-15
\$3,158,830



Revenues FY 2014-15
\$3,329,484



**Statements of Activities and Changes in Net Assets for the Year Ended September 30, 2015
With Summarized Financial Information for the Year Ended September 30, 2014**

	Unrestricted	Temporarily Restricted	Permanently Restricted	2014/15 Total	2013/14 Total
Program and Support Revenue					
Public Support:					
Contributions, donations and grants	332,262	411,457		743,719	662,446
Program Revenue:					
Tuition	879,990			879,990	824,704
Less scholarships	(173,023)			(173,023)	(165,409)
Net tuition	706,967			706,967	659,295
Additional program fees	38,936			38,936	34,903
Program in-kind support	1,710,208			1,710,208	1,649,720
Lodge Rentals	64,400			64,400	48,423
Special Events	84,127			84,127	74,466
Misc. income	3,582			3,582	1,872
Investment Return	(20,327)	(2,128)		(22,455)	70,746
Net assets released from restrictions	377,729	(377,729)		0	0
Total revenues, gains and other support	3,297,884	31,600	0	3,329,484	3,201,871
Expenses					
Program services	2,544,292			2,544,292	2,442,696
Administration	388,045			388,045	371,438
Fundraising	152,056			152,056	158,129
Depreciation	74,437			74,437	77,551
Total Expenses	3,158,830			3,158,830	3,049,814
Change in net assets	139,054	31,600	0	170,654	152,057
Net assets as of beginning of the year	922,190	573,989	433,988	1,930,167	1,778,110
Net assets as of end of year	1,061,244	605,589	433,988	2,100,821	1,930,167



**Breckenridge
Outdoor
Education
Center**

The Adaptive Edge. Since 1976.

P.O. Box 697, Breckenridge, CO 80424 • 800.383.2632 970.453.6422 fax 970.453.4676 • www.boec.org



**KEYSTONE
COLORADO**



*The BOEC operates on public lands under special permits from the US Bureau of Land Management and the US Forest Service, USDA.
Please protect and preserve our public lands. Leave No Trace! ©2014 Breckenridge Outdoor Education Center.*